

Ways to purchase a Tesla

We listed the **3 most common scenarios and processes to purchase a new or used Tesla**.

i The purpose of this document is purely informative and our suggestions are based on our extensive experience with the topic.

There are pros and cons to every scenario, therefore you should properly evaluate all criterias and go with the solution that you deem to be most convenient or appropriate based on your circumstances.

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Buying a new Tesla via [tesla.com](#)

This is by far the most straightforward solution and definitely the best opportunity if you are hoping for a specific configuration with different exterior/interior color combinations, a larger set of rims, a tow-hook, specific autopilot package, etc.

Pros

- You get to choose your configuration, and the process is easy
- Possibly the cheapest option at this time for a new vehicle, considering the recent pricing updates

Cons

- Although Tesla was able to ramp up production and keep up with demand, it still happens that delivery times range anywhere from a few weeks to a couple of months.

Visiting a local dealer

Without a doubt the fastest solution, whether you wish to purchase a new or used vehicle and get it into use almost immediately. In Estonia, the process is very fast, and handover may be done instantly via the [Estonian Transport Administration's online portal](#).

Pros

- You can get your vehicle immediately without waiting times

Cons

- Possibly the most expensive option with prices having 10%-15% extra margin on top

Purchasing second-hand from abroad (importing)

There are plenty of great options for used Teslas with low mileage across Europe, especially in Germany. Sites such as [AutoScout24](#), are full of them. The prices are also usually lower than average compared to the rest of Europe and it's a great option for those who aren't picky about a used vehicle with a pre-set configuration.

However, there are several important details to consider and steps to follow:



- You need to ship the vehicle to the country of destination. The average from Germany to Estonia goes from 750 to 1000€ (+VAT) and we can get you in touch with our trusted partners for a quote.
- You can also drive it yourself, but it would require transit plates which cost 350. You should also consider charging costs and adding ~1000 kilometers to your mileage.
- You don't get to see and try the vehicle beforehand unless you travel to check it or find someone else trustworthy to do that on the spot (a lot of issues can be hidden, so we advise considering this point comprehensively)
- You need to organize the technical inspection and registration in Estonia, appointments might take a few weeks to get and you could easily spend half of your day waiting at the counter for your turn.

Pros

- Cheaper and relatively safe option if purchased directly from a dealer, the waiting times aren't too dramatic if everything organized at the right time (purchasing, shipping, registration)

Cons

- Significant operational overhead and time compared to previous options
 - Finding a suitable vehicle online
 - Discussing details with the seller (emails, language barrier, etc.)
 - Organizing shipping
 - Requesting an appointment and filling details for pre-registration at the destination country, etc.

 If you still have unanswered questions or concerns or would just like to bounce an idea with us, please write to  partners@beast.rent